

LondonSAM Poland

We are an international company specializing in finance & management training and supplying top education services to many business sectors.

Since our operation began in Poland, we have successfully trained over five thousand people, including top managers from different business environments and our clients have frequently confirmed the quality of our trainings. We have had a pleasure to work with Hitachi Vantara, PMI, Electrolux, ArcelorMittal, PerkinElmer, Motorola, Infosys and Shell, which is a great recommendation for LondonSAM to our prospective clients – Thank you!

Our partners help us supply the best quality tuition, which translates into exceptionally high level of our training services. Here, we would like to mention ACCA (Association of Chartered Certified Accountants) of which we are Tuition Provider, CIPP (Certified Institute of Payroll Professionals), PMI (Project Management Institute) and, as of late, INSEAD The Business School for the World, a France-based highly rated establishment. All that proves that we never stop developing and confirms the high standard of the services rendered by LondonSAM Poland.

The idea

The main concept of the Academy arose from the fact that accountants working in finance shared services centers work for clients located in different countries. The clients require the work supplied to be in line with the local tax and accounting rules. Therefore accountants working for SSC must be equipped with, at least, general knowledge of the Tax & Accounting systems operating in their customer's country, in order to smoothly supply premium quality services.

Working close with many outsourcing companies and catering to their specific needs we came up with a sample workshop on German Taxation, which proved to be very successful. Following that, we have created the International VAT Academy which we are pleased to introduce in this offer. The project consists of 14 workshops on VAT issues of the countries such as Portugal, Hungary, Spain, Netherlands, Germany, Poland, Sweden, France, Belgium, United Kingdom, Austria, Italy or Switzerland.

Each training lasts 1 day and is focusing on the VAT rules legally binding in each country.

Benefits

- A unique project – one of its kind in Europe
- First - hand knowledge from overseas tax experts
- Tailored training to participants needs
- All of the countries in one place, live on-line sessions

Artificial Intelligence

International VAT Academy

Training program

1. Introduction & Context
 - Objectives and agenda
 - Why AI matters for VAT today
2. AI Fundamentals for Tax
 - Key AI concepts for tax professionals
 - AI types and data basics
3. AI Use Cases in VAT
 - AI in VAT compliance, reporting, advisory, risk
 - Identification of participant-specific use cases
4. Designing AI Use Cases in VAT
 - Prioritisation and implementation options
 - Governance and use case canvas exercise
5. Prompting & AI Best Practices for Tax
 - VAT personas
 - Prompting tips for daily tax work
6. Future of AI in VAT
 - Tax authorities and digital VAT trends
 - Key takeaways and next steps
7. Q&A session

Lecturer

Javier Brágimo Villalba
Director of Tax Transformation, KPMG

Javier Brágimo is a tax and technology specialist with over 11 years of experience in the digital transformation of tax and finance departments. He designs and implements solutions that automate tax compliance and reporting, leveraging ERP systems, data analytics and AI to improve VAT and indirect tax processes.

Training details

Duration: 1 training session

Dates: 29 May 2026, hours 9:00 - 12:30

Place: live on-line workshop

Language: English

Price: 900 PLN net + VAT/per participant*

*Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Special price: 450 PLN net + VAT/ for country participant

Belgium

International VAT Academy

Training program

1. Introduction
2. VAT taxable persons
3. Taxable transactions
 - Supply of goods (incl. Chain transactions)
 - Services
 - IC acquisition of goods
 - Import of goods
4. VAT exemptions
5. Debtor of VAT
6. Right to deduct input VAT
7. VAT rates
8. VAT compliance and formalities
9. E - invoicing
10. VAT penalties
11. VAT return in more detail
12. Varia
13. Q&A session

Lecturer

Michaël Vincke
Director Indirect Tax at KPMG

Michaël is a certified Tax Consultant working as a Director in the Indirect Tax Department of KPMG. With over 10 years of experience in KPMG's offices in Belgium and Switzerland, Michaël gained considerable experience in the field of international indirect taxes. He provides international companies with day-to-day support national and cross-border VAT matters and is specialized in supply chain and process optimisations.

Training details

Duration: 2 training sessions

Dates: 5 May 2026, hours 13:00 - 16:00
6 May 2026, hours 09:00 -12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Taxable Persons
2. Taxable transactions
3. Supplies of goods and place of supply
4. Cross-border supplies of goods
5. Chain and triangular transactions
6. Supplies of services and place of supply
7. Taxable basis and tax rates
8. Tax liability and Reverse Charge
9. Special rules for construction services
10. Special rules for supplies with installation
11. Withholding liability for foreign suppliers
12. Special VAT schemes
13. VAT exemptions
14. Deduction of input-VAT
15. Invoicing regulations
16. VAT-fraud avoidance measures
17. Annual and preliminary VAT returns
18. Payment and refund of VAT
19. EC sales list and Intrastat declaration
20. Registration in Austria for VAT purposes
21. Q&A session

Lecturer

Edith Huber-Wurzinger **Austrian Certified Tax Consultant**

Edith began her career in Vienna at a Big Four firm, specialising early in VAT and international tax law. She is now an authorised signatory and certified tax adviser at KAPAS Steuerberatung GmbH in Styria, advising clients of all sizes in Austria and abroad. She shares her expertise through numerous publications and lectures.

Training details

Duration: 2 training sessions

Dates: 27 May 2026, hours 9:00 - 12:00
28 May 2026, hours 13:00 -16:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Germany

International VAT Academy

Training program

1. Introduction
2. Overview of German VAT Act
3. Supply of goods and services
4. Taxable person
5. Place of supply
6. Cross-border supply of goods
7. VAT exemptions
8. Taxable amount and VAT rates
9. Time the VAT arises and debtor of VAT
10. Invoices
11. Invoice correction
12. Input VAT deduction
13. Exclusion of input VAT deduction
14. Q&A session

Lecturer

Dr. Matthias Oldiges
Partner at KMLZ

He is a German qualified lawyer and Partner at KMLZ. He advises both corporate groups and medium sized businesses on all national and international VAT matters. He also regularly holds lectures and leads in-house VAT trainings and is the author of numerous publications.

Dr. Frédéric Salewski
Partner at KMLZ

He is German qualified lawyer and Managing Associate at KMLZ. He advises businesses on all aspects of German and international VAT law. He regularly holds VAT trainings and authors professional publications. He also holds a doctorate in tax law.

Training details

Duration: 2 training sessions

Dates: 7 May 2026, hours 13:00 - 16:00
8 May 2026, hours 9:00 -12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Introduction
2. General provisions
 - Sources of Swiss VAT regulation
 - Basis of Swiss VAT system
 - Swiss VAT territory
3. Domestic tax
 - Supply of goods
 - Supply of services
4. Tax Liability
 - VAT taxable person
 - VAT registration obligation
5. VAT exemptions
6. VAT rates
7. Invoicing
8. Right to deduct input VAT
9. Reverse Charge
10. Import tax
11. VAT compliance and formalities
12. VAT return in more detail
13. Varia
14. Q&A session

Lecturer

Michaël Vincke
Director Indirect Tax at KPMG

Michaël is a certified Tax Consultant working as a Director in the Indirect Tax Department of KPMG. With over 10 years of experience in KPMG's offices in Belgium and Switzerland, Michaël gained considerable experience in the field of international indirect taxes. He provides international companies with day-to-day support national and cross-border VAT matters and is specialized in supply chain and process optimisations.

Training details

Duration: 2 training sessions

Dates: 6 May 2026, hours 13:00 - 16:00
7 May 2026, hours 9:00 -12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

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Netherlands

International VAT Academy

Training program

1. Introduction
2. Taxable persons
3. Supply of goods
4. Supply of services
5. Reverse charge
6. Intra-Community acquisitions
7. Import
8. Tax points
9. VAT rates
10. Exemptions
11. Deduction and refund of VAT
12. VAT returns
13. Invoices
14. Tax audits
15. Penalties
16. Q&A session

Lecturer

Harmen Teeuwen
Senior Manager Indirect Tax at BDO

He has over 15 years of experience in VAT and works as a Senior Manager at BDO. He is specialized in international trade and real estate. He also assists clients with compliance services. During the years He has gained a lot of experience in the field of VAT. Besides this he advises in other indirect tax areas such as real estate transfer tax and insurance premium tax. Harmen likes to combine the technical and practical sides of VAT.

Training details

Duration: 2 training sessions

Dates: 19 May 2026, hours 9:00 - 12:00
20 May 2026, hours 13:00 -16:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Introduction – national and international regulations
2. Scope of taxation
3. Taxpayer and tax representative
4. Place of performance
5. Tax obligation
6. Tax base
7. Tax rates
8. Tax deduction and tax refund
9. VAT reporting (JPK) and recapitulative statements
10. Payment of tax
11. Special schemes
12. Q&A session

Lecturer

Magdalena Mucha
Director of 8Tax, Tax Advisor

Magdalena is an experienced tax expert. She specializes in the current tax consulting – in particular in VAT and transfer pricing area. She worked for international tax advisory companies, among others for BDO, Ernst & Young. She is an author of numerous publications in the field of taxation. Magdalena is also a lecturer and trainer specializing in tax law.

Training details

Duration: 2 training sessions

Dates: 13 May 2026, hours 13:00 -16:00
14 May 2026, hours 9:00 - 12:00

Place: live on-line workshop

Language: Polish

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. VAT basic concepts
2. Deliveries of goods
3. Supplies of services
4. Tax point
5. Taxable base
6. Tax rates
7. Charging the VAT
8. VAT deductibility
9. Input VAT recovery procedures
10. Overview on special regimes
11. Registration and formal obligations
12. VAT return details
13. Invoicing
14. SII
15. Penalties, disclosure procedures and audits
16. IGIC topics
17. Q&A session

Lecturer

Javier Mata
Director Indirect Tax, KPMG

Javier has focused his professional career on VAT. with over 14 years of experience in indirect taxation. He advises national and foreign companies, providing day-to-day support and also participating in business restructuring processes as well as in projects aimed to obtain tax improvements. He is specialized in real estate and in the energy sector.

Training details

Duration: 2 training sessions

Dates: 19 May 2026, hours 13:00 -16:00
20 May 2026, hours 9:00 - 12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

United Kingdom

International VAT Academy

Training program

1. Introduction
2. UK VAT rates
3. UK place of supply rules
4. UK VAT invoicing (paper/electronic), issuance, retention, value/consideration changes
5. Tax point rules
6. Claiming UK VAT
7. Filing VAT returns
8. Paying UK VAT liabilities / receiving UK VAT refunds
9. Correcting VAT returns, mechanisms and penalties
10. Other filing requirements, deadlines and filing methods
11. Reverse charge mechanism, incl. construction reverse charge
12. Bad debt relief rules
13. Brexit five years on
14. Tax advisor registration
15. Promoters of tax avoidance / facilitation of non-compliance and how to identify it
16. HMRC digitalisation roadmap
17. Use of AI and automation
18. Case study
19. Q&A session

Lecturer

Ruth Corkin

Principal (Partner) Indirect Tax

Ruth has been involved with VAT for over 30 years. She started her VAT career as a Customs and Excise Officer in Essex and then moved into consultancy with a variety of well-known accountancy firms. She is well known in the VAT world and is the proud author of many articles and technical works.

Training details

Duration: 2 training sessions

Dates: 21 May 2026, hours 9:00 -12:00
22 May 2026, hours 13:00 -16:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Introduction
2. Basic concepts
3. Supply of goods
4. Supply of services
5. Tax point
6. Taxable base
7. Tax rates
8. Special regimes
9. VAT deductibility
10. VAT recovery methods
11. VAT refunds
12. International transactions
13. Registration and formal obligations
14. Invoicing / SAF-T
15. Q&A session

Lecturer

Filipe Nogueira **Indirect Tax Advisor**

He has focused his professional career in VAT and currently works as an independent tax advisor for several clients, national and international, in virtually all sectors of activity. Over his career, spanning for more than 20 years mostly with Deloitte and Forvis Mazars. He has been named "Indirect Tax Leader" for several years by the International Tax Review, which highlights world leaders in the tax area.

Training details

Duration: 2 training sessions

Dates: 11 May 2026, hours 9:00 - 12:00
12 May 2026, hours 13:00 -16:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Introduction to VAT
2. Taxable transactions
3. Tax exemptions
4. Deductibility of input tax
5. General VAT compliance
6. Disbursements vs. re-invoicing
7. Leasing – operational vs. financial
8. Reverse charge scheme
9. Intra-community supplies and purchases
10. Export and import (Non-EU)
11. VAT and special rules for construction services
12. Voluntary VAT liability – rental of business premises
13. VAT traps and errors
14. Q& A session

Lecturer

Åsa Spetz
Senior Tax Manager, Greenstep

Åsa has solid experience in both international and national related VAT Advisory and has worked in a variety of industries over the past 20 years. With Åsa's strengthened international orientation over the past 10 years, she has been a member of the Establishment Team and supported foreign companies that have established themselves in Sweden.

Training details

Duration: 2 training sessions

Dates: 27 May 2026, hours 13:00 - 16:00
28 May 2026 hours 9:00 -12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Overview
2. Taxable operations
3. Taxable and non-taxable person
4. Place of supply of goods
5. Place of supply of services
6. VAT exemption
7. Date of supply
8. Liable for VAT
9. VAT rates
10. VAT deduction right
11. International transaction (import / Export)
12. Q&A session

Lecturer

Anne Benoit
VAT Partner at Fidal Law Firm

Anne began her career in 2000 at Arthur Andersen International as a VAT tax lawyer. From 2002 to 2013, she served as Senior Tax Manager in the VAT team at PwC Avocats. Since 2013, she has been with Fidal formerly KPMG's correspondent law firm until 2019 and now part of the WTS Global network.

Yoann Le Rale
VAT Manager at Fidal Law Firm

He is a manager within the FIDAL VAT Team. Active in international and French VAT since 2017, when he began his career in Luxembourg, Yoann has worked on a wide range of assignments across all economic sectors, with particular expertise in the financial, real estate, and transportation industries.

Training details

Duration: 2 training sessions

Dates: 11 May 2026, hours 13:00 - 16:00
12 May 2026, hours 9:00 -12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

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Training program

1. Introduction
2. The Italian VAT Law and the EU context system
3. Taxable transactions
4. Taxable person
5. Time of supply
6. Place of supply
7. Exempt and non-taxable transactions
8. Taxable amount
9. VAT rates
10. Liability for VAT
11. VAT charge to the customer – “Rivalsa”
12. Right to deduction
13. Pro-rata mechanism
14. VAT registration and VAT identification
15. Invoicing – requirements and timing
16. VAT books, payments, and returns
17. EC Sale lists and Intrastat obligations
18. VAT refunds and credit management
19. VAT Grouping
20. Intra-EU transactions and reverse charge
21. Export and import transactions
22. Penalty system and voluntary disclosure
23. Best practices for VAT compliance
24. Audit readiness
25. Q&A session

Lecturers

Gabriella Liveri **Indirect Tax Expert**

Gabriella is a VAT and indirect tax expert with over 25 years of experience in international consulting networks and multinational companies. She provides strategic VAT advice for domestic and cross-border transactions, supporting both compliance and efficiency. Known for her clear and engaging approach to training, she collaborates with RSM Studio Tax, Legal and Advisory (Italy), focusing on VAT training for clients and professionals seeking deeper expertise in indirect taxation

Training details

Duration: 2 training sessions

Dates: 25 May 2026, hours 13:00 - 16:00
26 May 2026, hours 9:00 - 12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

/ **15%** - group discount – 2 people or more

Training program

1. Scope of Hungarian VAT
 - Taxable persons and registration rules
 - Taxable transactions: goods and services
 - Specialities for tax exemptions
 - Other Special Hungarian VAT rules
2. Cross-Border Transactions
 - Intra-Community transactions
 - Imports and exports of goods
 - Services: place of supply rules
 - Reverse charge mechanism for foreign suppliers
 - Special transactions
3. VAT Accounting and Documentation
 - Invoicing requirements and e-invoicing
 - Credit notes and adjustments
 - Record-keeping obligations
 - Partial exemption and pro-rata calculation
4. Compliance Framework
 - VAT returns and reporting deadlines
 - Payment and refund procedures
 - Real-time invoice reporting
 - Penalties and interest
5. Risk Areas and Current Trends
 - Common audit findings
 - Transfer pricing and VAT interaction
 - Digital reporting and upcoming ViDA changes
6. Tax Authority Practice
 - Tax audit approach of the Hungarian Tax Authority
 - Dispute resolution and appeals
 - Advance rulings and binding information
7. Q&A session

Lecturer

Judit Jancsa-Pék LL.M.
Partner, LeitnerLeitner Hungary

Judit is a leading expert in indirect taxation with over 25 years of experience advising multinational and domestic companies on complex VAT cases, compliance, planning, and risk management. Judit frequently lectures at international conferences and professional academies, focusing on practical solutions for complex VAT issues.

Training details

Duration: 2 training sessions

Dates: 21 May 2026, hours 13:00 - 16:00
22 May 2026, hours 9:00 - 12:00

Place: live on-line workshop

Language: English

Price: 1 950 PLN net + VAT/per participant

Discount:

For registration until 18 March

/ **10%** - individual discount

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Schedule

Week 1

5 May

Belgium 13:00 - 16:00

6 May

Belgium 9:00 - 12:00

Swiss 13:00 - 16:00

7 May

Swiss 9:00 - 12:00.

German 13:00 - 16:00

8 May

German 9:00 - 12:00

Week 2

11 May

Portugal 9:00 -1200

France13:00 -16:00

12 May

France 9:00 -12:00

Portugal 13:00 -16:00

13 May

Poland 13:00 - 16:00

14 May

Poland 9:00 - 12:00

Week 3

19 May

Dutch 9:00 - 12:00.

Spain 13:00 -16:00

20 May

Spain 9:00 -12:00

Dutch13:00 - 16:00

21 May

UK 9:00 - 12:00

Hungary 13:00 - 16:00

22 May

Hungary 9:00 - 12:00

UK 13:00 - 16:00

Week 4

25 May

Italy 13:00 - 16:00

26 May

Italy 13:00 - 16:00

27 May

Austria 9:00 - 12:00

Sweden 13:00 - 16:00.

28 May

Sweden 9:00 - 12:00

Austria 13:00 - 16:00

29 May

AI Tax 9:00 - 12:30